



TOWN OF FOXBOROUGH
Department of Fire/Rescue & Emergency Services

8 Chestnut Street
Foxborough, Massachusetts 02035-2324

Roger P. Hatfield, *Fire Chief*
Fire Administration
(508) 543-3300

General Business & Information
(508) 543-1238
Fax (508) 543-1233

Steven M. Bagley, *Deputy Fire Chief*
Fire Prevention
(508) 543-1230

To Whom it May Concern;

In 2005 we purchased our AES radio system from Easton Electronics. Initially, the system monitored both our 100 milliamp circuits with over 150 Gamewell master boxes and the new AES radios. In November of 2007 we relocated to our new Public Safety facility at which point we discontinued use of the 100 milliamp system and now use only the AES radios.

Before purchasing the system we reviewed numerous other radio systems. We chose the system provided by Easton Electronics due to numerous capabilities it includes of which we discovered no other system offers. We felt these features were absolutely essential for a radio based system responsible for communicating signals as critical as fire alarms. We knew we needed a system that was extremely reliable, cost-effective for both the fire department and the property owners, easy to use and well supported by the supplier.

We selected the AES system supplied by Easton Electronics as it was the only system we found that clearly met these requirements. After reviewing the other radio systems available we found no other system with the ability to automatically create up to 8 different radio paths from each radio back to the main receivers and no other system with fully supervised two-way communications between the main receivers and the radios. We felt redundancy and full supervision of all signals was essential and only the AES system offered these critical features.

Easton Electronics support has been and continues to be top-notch. By clicking one button on our screens an Easton Electronics technician promptly calls us 24 hours a day and, using internet based remote access, Easton technicians immediately access our system to assist us with any problems or questions we may have without having to wait for a technician to arrive on site.

We are very happy with the system and the support provided by Easton Electronics. If you have any questions please feel free to contact me at: 508-543-1238.

Merl Cummings

Fire Alarm Supervisor

Cell: 774-284-0060

SMOKE DETECTORS SAVE LIVES
Don't stay home without one!



TOWN OF HARTFORD

FIRE DEPARTMENT

Fire/Ambulance/Rescue

812 V.A. Cutoff Road

White River Junction, Vermont 05001

Telephone: 802/295-3232

Fax: 802/295-5143



Chief Steven A.
slocke@hartford

Serving the Villages of Hartford ♦ West Hartford ♦ White River Junction ♦ Wilder ♦ Quechee

To: Whom it may concern

From: Steven A. Locke, Fire Chief

RE: Easton Electronics Reference

Date: October 4, 2010

Let this letter serve as our positive referral for Easton Electronics. Almost two years ago the Hartford Fire Department began to work with Dave Westcott and his staff on the installation of a new AES radio box system for our community. We have found the staff at Easton Electronics to be very knowledgeable and responsive to our needs. Anytime an issue has developed with the system, a solution was quickly found with no down or additional costs. The AES system has integrated well with our existing Gamewell master box system which we now plan to phase out.

Overall we are extremely pleased with Easton Electronics. Should you have any questions please do not hesitate to contact me.



HOLBROOK FIRE DEPARTMENT

Edward J. O'Brien, Chief

300 SOUTH FRANKLIN STREET
HOLBROOK, MASSACHUSETTS 02343

TELEPHONES

781-767-2233 BUSINESS

781-767-1738 FAX

October 21, 2010

To Whom It May Concern

Please accept this letter as my professional recommendation of Easton Electronics of Canton, Massachusetts.

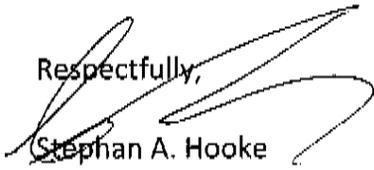
Norfolk County Dispatch purchased its Easton Electronics AES/WARN remote node to dispatch the town of Sharon this spring. We have experienced no transmission errors or major hardware failures. The radio boxes have worked flawlessly during periods of extreme weather without delays.

The simplicity and cost savings associated with this "state-of-the-art" system has been proven on almost a daily basis. Our 1st partner, the town of Sharon is able to take Individual boxes off-line down to the zone and device level or placed back on-line by their personal, with no disruption to our dispatchers. Automatic timed restorals prevents any system being left offline.

Easton Electronics has been very accessible and responsive to our needs for minor system modifications due to initial start up changes. Their staff has always been courteous, cooperative, and knowledgeable and we have found their performance to be highly professional. Easton and its wireless system has proven itself to be one of the most efficient and practical means to assure high quality alarm system connections, monitoring, and control while minimizing cost to a municipality.

Please feel free to contact me should I be of any further assistance.

Respectfully,


Stephan A. Hooke
Director of Communications
Holbrook Fire Department
Norfolk County Control

Town of Littleton Fire Department

20 Foster Street

Littleton, MA 01460

Phone: (978) 952-2302 Fax: (978) 952-2359

<http://www.littletonfire.org>



To Whom It May Concern:

The Littleton Fire Department has recently worked with Easton Electronics regarding the installation of an AES Intellinet system. I found that Easton Electronics was very easy to work with and receptive to input. This system provided compatible system with our municipal circuit system and King Fisher Radio system.

If you require further information please feel free to contact me at 978-540-2368 or smccurdy@littletonfire.org

Sincerely,

Steele McCurdy
Captain



Marion Fire Department

P.O. Box 1021 • 50 Spring Street
Marion, Massachusetts 02738
Office: 508-748-3595 • Fax: 508-748-6712



Thomas Joyce
Chief of Department

Allen Denham
Assistant Chief of Department

September 30, 2010

To Whom It May Concern

Please accept this letter as my professional recommendation on behalf of Mr. Dave Westcott and Easton Electronics of Canton, Massachusetts.

The Town of Marion purchased its Easton Electronics AES IntelliNet wireless fire alarm system several years ago and I am pleased to report that the system actually improves with age. We have experienced no transmission errors or major hardware failures. The radio boxes have worked flawlessly during periods of extreme weather without delays or failure common to hardwire systems.

The simplicity and cost savings associated with this "state-of-the-art" system has been proven on almost a daily basis. Individual boxes may be taken off-line down to the zone and device level or placed back on-line by dispatch personnel instead of having to send personnel out to the various sites each and every time. Automatic timed restoral prevents any system being left offline. New installations can be added to the system with simple programming while time consuming field installation and wiring is now the responsibility of the property owner.

Easton Electronics has been very accessible and responsive to our needs for minor hardware repairs and system modifications due to dispatch changes or station modification. Their staff has always been courteous, cooperative, and knowledgeable and we have found their performance to be highly professional. Easton and its wireless system has proven itself to be one of the most efficient and practical means to assure high quality alarm system connections, monitoring, and control while minimizing cost to the municipality.

Please feel free to contact me should I be of any further assistance.

Respectfully yours,

Thomas Joyce
Chief of Department



Chief Dennis F. Mann

Sharon Fire Department



Deputy Chief Stephen Cummings

92 South Main St. Sharon, MA 02067

Ph (781) 784-1522 Fax (781) 784-1521

October 13, 2010

To Whom It May Concern:

Dear Sir or Madam:

I am writing a letter of reference for Easton Electronics and the AES reporting system.

The Town of Sharon eliminated its 100-milliamp fire alarm system in 2005. The fire department replaced it with the AES IntelliNet Alarm Reporting System, a wireless, radio fire alarm reporting system.

Since 2005, Easton Electronics has maintained the system on behalf of the fire department. The company has been reliable, professional and responsive to the needs of the system. The system has operated with very few problems. It has eliminated approximately 98% of all false alarms due to weather conditions and 100% of the fire department labor costs to maintain the old wired system. The town is only responsible for the cost of the dispatch receivers and to install the repeaters in their own municipal buildings. All other users are responsible for the cost associated with tying into the town's system.

It gives me great pleasure in writing this letter for Easton Electronics because of the professional relationship they have developed and maintained over the last 5 years.

Sincerely,

Dennis F. Mann
Chief



TOWN OF STERLING FIRE DEPARTMENT

5 Main Street
Post Office Box 21
Sterling, Massachusetts 01564-0021
www.sterlingfd.com



David C. Hurlbut, Jr.
Chief of Department

TEL (978) 422-3040
FAX (978) 422-7832

September 24, 2010

To Whom It May Concern:

I am writing this letter to advise that we have been users of Easton Electronics AES Intellinet radio master box system for four years and it has served our community well. We feel that the performance, reliability, and capability of Easton's system is surpassed by none and we are very happy with the customer service that they provide us. I would recommend them to any municipality looking at investing in a radio master box system.

Lieutenant Thomas Kokernak
Sterling Fire Department

To whom it may concern:

I'm pleased to recommend Easton Electronics as a top notch company. Over the past fifteen years I have worked with many employees of the company and found their services and response to be outstanding. We have been very pleased with the work they have done at our campus.

Sincerely,

Joseph Fellone
Stonehill College
320 Washington Street
North Easton, Ma 02356

Wareham Fire Department

273 Main Street
Wareham, MA 02571

Business Phone: (508) 295-2973 · Fax: (508) 295-1333

To whom it may concern;

Wareham Fire Department AES radio box system

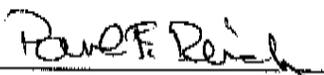
In 2007 we purchased our AES radio box system from Easton Electronics, and it has been up and running since. I traveled around looking at different radio box systems with our Fire Prevention Officer. This system was found to be the most affordable and user friendly for the Fire Department. More importantly it is much more affordable for those businesses that have to purchase an alarm box.

We also have a 100 milliamp system in operation with over 160 Gamewell master boxes running on ¼ second timing. They all interface with the radio box system, which decodes them. Some Gamewell boxes needed to have timing adjusted, which is critical, but have been fine ever since.

The data is also passed over to start a call in our dispatch IMC CAD system if desired.

I could go on and on praising this system. The 24 hour technical support, provided by Easton Electronics has been great, the techs can access over internet and solved most all problems we have had. The system has complete redundancy so as never to be totally out of service.

Respectfully;



Paul F. Reidy

Fire Alarm Superintendant

Dispatch Supervisor



TOWN OF WESTMINSTER

•FIRE •EMS/RESCUE •EMERGENCY SERVICES

Brenton W. MacAloney CFI
Chief of Department

August 19, 2010

To whom it may concern;

RE: Massachusetts Comm-Pass FIR03 Reference

The Westminster Fire Department went out to bid a few years ago for a Wireless Fire Alarm system and compared 3 vendors who supply such solutions. We selected a solution that utilized wireless fire alarms with two-way repeated communication. Of the two vendors that supplied similar solutions, we further selected the solution that had the least proprietary hardware and the most cost effective overall solution of all bidders. This solution we selected was from Easton Electronics.

Easton Electronics fulfilled the contract for our wireless fire alarm system by working with us for initial installation. Since that time they have continued to work with us to expand our capabilities of the system with additional features to improve the way we do business.

I support Easton Electronics and their wireless fire alarm products/solutions being added to the State Bid to allow for ease of purchase by our municipality in the future.

Sincerely,

Brenton W MacAloney

Brenton W. MacAloney
Fire Chief



Winchendon Fire Department

405 Central Street
Winchendon, MA 01475

Allen J. Lafrennie
Fire Chief

Telephone (978) 297-2323

September 27, 2010

To Whom It May Concern:

In the spring of 2008, the Town of Winchendon Fire Department began an extensive project aimed at replacing our outdated fire alarm systems monitoring equipment with state of the art wireless monitoring equipment. After reviewing the offerings of multiple manufacturers, we selected Easton Electronics of Canton, MA. On July 31, 2008, we signed a contract that began a very efficient and satisfactory relationship that continues to this day.

I am happy to say that I have not regretted that decision, even one time, since having made it, as our relationship with Easton has been outstanding. I have found them to be extremely responsive, knowledgeable, caring and concerned in their dealings with me or directly with the users of our system.

The past two years have shown that the decision to contract with Easton has not only brought a high level of professionalism and satisfaction to our alarm processing system but has also resulted in the increased efficiency of my firefighters.

I would highly recommend their services to anyone looking to enter into the world of wireless alarm system monitoring.

Regards,

Allen J. Lafrennie

Fire Chief

ORDINANCE NO. F-1498

AN ORDINANCE ESTABLISHING A UNIFORM SYSTEM FOR THE INSTALLATION, MAINTENANCE AND OPERATION FOR PRIVATE ALARM SYSTEMS CONNECTED TO THE WHEATON WIRELESS ALARM NETWORK

WHEREAS, the City of Wheaton requires the owners of certain buildings and properties to install fire alarm systems for fire protection purposes which transmit automated alarm signals to a remote supervising station; and

WHEREAS, other owners of property within the City of Wheaton install burglar and hold up alarm systems to protect against unlawful entry into their buildings; which systems result in automated emergency transmissions; and

WHEREAS, Corporate Authorities of the City of Wheaton have determined that in order to promote alarm system efficiency and alarm system operations, and in the interest of improving the public health safety and welfare, that a wireless alarm network is the preferred method to initiate the dispatch of municipal police and fire services; and

WHEREAS, wireless transmission of activated automated emergency alarms is a more cost effective and viable means of transmitting signals from activated emergency alarms than the current system; and

WHEREAS, the City has determined it can reduce the cost for property owners of the transmission of automated alarm systems having wireless connection to the City's remote supervising station; and

WHEREAS, the City has concluded that wireless alarm network will decrease the number of false alarms, resulting from faulty land lines, by as much as thirty percent (30%); and

WHEREAS, the City has entered into a contract with Chicago Metro Fire Prevention Company for the purpose of providing and maintaining a wireless radio monitoring system that will transmit alarm and trouble signals to the City's remote supervising station via a radio transmitter; and

WHEREAS, the Wheaton City Code Section 22-126(g) provides that all fire alarm and supervisory signals shall be transmitted directly to the alarm receiving equipment at the remote supervising station, of the City of Wheaton.

NOW, THEREFORE, BE IT ORDAINED by the Mayor and City Council of the City of Wheaton, DuPage County, Illinois, pursuant to its home rule authority, that Chapter 22, Buildings and Building Regulations, of the Wheaton City Code is hereby amended by the addition of Article XV to be entitled, **UNIFORM STANDARDS FOR THE INSTALLATION, MAINTENANCE AND TRANSMISSION FOR PRIVATE ALARM SYSTEMS CONNECTED TO THE CITY OF WHEATON'S WIRELESS ALARM NETWORK**, Sections 22-209 through 22- 220, which shall read as follows:

"SECTION 1: Sec. 22-209. Uniform Wireless Alarm Network.

The owner of any property required to install a fire alarm system, or any property owner who elects to install a discretionary alarm system, at their property shall no later than June 1, 2011 install and maintain a wireless radio monitoring system, provided by the City's designated contractor, to monitor and transmit activated automated alarms and, supervisory and trouble signals by radio transmission to the City of Wheaton's remote supervising station. The equipment shall include a radio alarm transceiver and any other appurtenant equipment necessary for the system to function. The City, through its designated contractor, shall identify the minimum equipment required for the system to function. The property owner shall be responsible to pay the City a monitoring fee for said equipment, installation, maintenance, and monitoring.

Sec. 22-210. Wireless Alarm Equipment

The City shall be the owner of all equipment associated with the City's Wireless Alarm Network. Subscribers to the Wireless Network will be provided with a radio transceiver that replaces their current monitoring connection arrangement to the remote supervising station. The subscriber, through the monitoring fee, is leasing the radio transceiver from the City.

Sec. 22-211. Wireless Fire Alarm Transceiver Equipment Installation and Maintenance

The installation and the annual and necessary maintenance, testing, and repair of the radio transceiver at the subscriber's premise will be completed solely by the City's designated contractor. The City will contract with a single vendor to provide this service. Subscribers to the City's Wireless Alarm Network will be advised of the City's contractor identity. Subscribers shall allow the City's contractor to have access to the radio transceiver during normal business hours for all required and necessary installation, annual and necessary maintenance, testing, and repair to ensure the system remains code compliant.

Sec. 22-212. Connection Method

The method of connecting directly to the remote supervising station shall be by the City's Wireless Alarm Network or other alternate connection means as approved by the City. All alarm system control panels connected to a Wireless Network radio transceiver shall be provided with at least one reverse polarity output. All alarm control panels shall be UL listed.

Sec. 22-213. Monitoring Fees and Other Charges

Upon connection to the City's remote supervising station, the subscriber shall pay the City an inclusive monthly monitoring and radio fee as set forth in subsection 11 of Appendix B (Fee Schedule). All other charges associated with the connection to the City's remote supervising station, installation of appropriate equipment and maintenance of equipment shall be those imposed in Appendix B (Fee Schedule).

Sec. 22-214. Alarm Registration

All connections to the City's Wireless Alarm Network shall be preceded by a registration process. The alarm registration form including all of its conditions shall be mandatory requirements and conditions for each subscriber to the monitoring service. The registration form shall be provided by the City. The registration form shall be accompanied by a copy of this ordinance.

Sec. 22-215. Alarm System Maintenance

The installation and the annual and necessary maintenance, testing, and repair of the alarm system at the subscriber's premise, exclusive of the equipment listed in Section 22-210, will be completed as required in accordance with applicable codes and ordinances of the City. While the City will repair and maintain its wireless equipment, including the radio transceiver at the subscriber's location, it is the responsibility of the owner of the alarm control panel within the premise to provide the required annual and periodic testing for all components of the alarm system.

Sec. 22-216. Amendment of Appendix B/Fee Schedule

The Appendix B (Fee Schedule) may be amended in the discretion of the Corporate authorities of the City of Wheaton.

Sec. 22-217. Prior Agreements

Commencing with the adoption of this Ordinance, no property owner required to subscribe to the City's Wireless Alarm Network, shall enter into or extend any exclusive agreement with any other party concerning any alternative alarm monitoring system.

Sec. 22-218. Change in Ownership of Subscriber's Premises

The sale or transfer of the subscriber's premises shall not relieve the subscriber or subscriber's duties and obligations under the terms of this Ordinance until the new owner or person controlling the premises of a registered alarm system executes the registration form required by Section 22-214.

Sec. 22-219. No Warranties or Representations

Nothing in this Ordinance shall constitute a representation or warranty that the alarm system or the monitoring of the alarm system will prevent any loss by fire, burglary or otherwise; or that the system will in all cases provide the protection for which it is installed or intended. The City makes no representations or warranties, either expressed or implied, as to any matter whatsoever, including without limitation the condition of the equipment, its merchantability or its fitness for a particular purpose. A subscriber may not rely on any representation or warranties by the City express or relied and nothing in this Ordinance or the requirements of this Ordinance shall be deemed to create any express or implied warranty.

Sec. 22-220. The City Not an Insurer

The City is not an insurer under this Ordinance and the subscriber assumes all risk of loss or damage to the subscriber's premises or contents thereof. The subscriber shall have the right to purchase whatever insurance the subscriber requires in order to protect their property and/or person(s) from injury or the commission of any crime. Neither does this Ordinance create any certainty with regard to the response time of any fire department or police department should either or both of these departments be dispatched as a result of a signal being received by the equipment required by this Ordinance. Nothing in this Ordinance waives or releases any and all statutory of common law immunities of the City of Wheaton which are specifically reserved."

Section 2: That Appendix B (Fee Schedule) of the Wheaton City Code, 1996, as amended, is hereby further amended by adding a new Section B-11, Wireless Alarm Network, as follows:

"1. Monthly Rate for Monitoring and Radio Lease	\$85.00
2. Replacement of Damaged Radio	\$804.00
3. Remove Subscriber Location Radio	\$55.00
4. New Subscriber Connection Fee	\$150.00
5. Disconnect/Reinstall Radio	\$200.00"

Section 3: Section 76, Definitions, of Chapter 26, Businesses, Article III, Burglar and Holdup Alarm Businesses, shall be amended with the words "Communicator panel", "Direct alarm", and "Hold up alarm system" which shall mean as follows:

Communicator panel (remote supervising station) means the device that receives alarm signals from subscribers whose lines or radio frequency terminate at the City's remote supervising station.

Direct alarm means any hold up alarm running directly from a specific location to the City's remote supervising station, connected by leased telephone line or wireless radio.

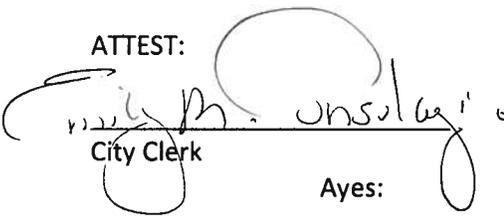
Hold up alarm system means an alarm system signaling a robbery or attempted robbery and being permitted as a direct alarm only."

SECTION 4: Section 80, Communicator panel – Acquisition, and Section 81, Same – Obligations of successful bidder, Chapter 26, Businesses, Article III is hereby repealed and rescinded in its entirety with subsequent paragraphs renumbered in sequential order.

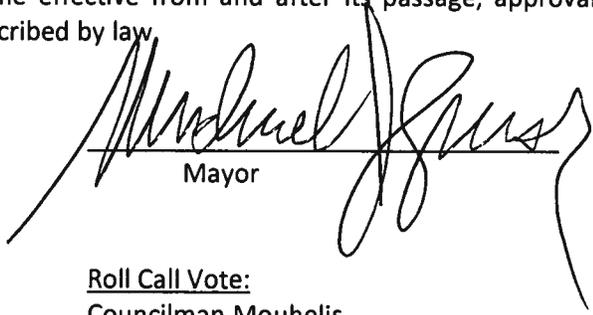
SECTION 5: All ordinances and parts of Ordinances in conflict with or inconsistent with the provisions of this ordinance are hereby repealed to the extent of any such conflict or inconsistency.

SECTION 6: That if any part or portion of this Ordinance shall be declared invalid by court of competent jurisdiction, such invalidity shall not affect the remainder of this Ordinance.

SECTION 7: This Ordinance shall become effective from and after its passage, approval, and publication in pamphlet form in the manner prescribed by law.

ATTEST:


City Clerk



Mayor

Roll Call Vote:
Councilman Mouhelis
Mayor Gresk
Councilman Prendiville
Councilman Scalzo
Councilman Sues
Councilwoman Corry
Councilman Levine

Nays:
Absent:

None
None

Motion Carried Unanimously

Passed: June 21, 2010
Published: June 22, 2010